

POTENTIAL GRANT RESOURCES FOR CHILD CARE FACILITIES DEVELOPMENT IN CALIFORNIA



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Building Child Care is a statewide collaboration of organizations working together to provide a centralized clearinghouse of information and services designed to improve child care providers' access to financial resources for facilities development projects in California.

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please call (888) 411-3535
or visit the project website at www.buildingchildcare.org.

Potential Grant Resources for Child Care Facilities Development in California

This list is comprised of foundations and government agencies that have a history or an interest in funding child care programs, capital campaigns, and/or building and facilities development projects. Please note, however, that none of the funders listed here are guaranteed to provide funding for child care facilities development, they are only identified as *potential* grant resources.

As you review this list, please keep the following points in mind:

1. Foundations typically provide funds only to nonprofit organizations and rarely provide funding for for-profit programs or family child care homes.
2. A foundation's available resources and funding interests are subject to change from year to year. If a foundation has funded child care facilities development projects in the past that does not necessarily mean that it currently funds similar projects.
3. Though this list tries to identify contact personnel at these foundations, these contacts are liable to change so be prepared to ask for the current staff person who would be most appropriate to discuss your child care facilities development project.
4. A single grant from a foundation is rarely large enough to cover an entire child care facilities development project, so be prepared to look into multiple sources of funding (including loans and other sources of equity).
5. Your local Prop 10 Children and Families (also known as First 5) Commission might offer facilities development grants for both child care centers and family child care homes. You can find out their contact information on the California Children and Families Commission website at www.cafc.ca.gov/countyinfo.htm, or by calling (916) 323-0056.
6. The League of California Community Foundations (www.lccf.org) has information on Community Foundations in California that often offer small grants to local organizations such as child care programs. These grants might be accessible for funding the purchase of equipment and classroom materials.
7. For more assistance regarding grant funding you can visit the Foundation Center Online at www.fdncenter.org.
8. Most foundations do not accept unsolicited applications. It is critical to research each potential grant resource carefully before contacting them to make sure your project fits in with the funder's guidelines.

Types of funding to look for:

For facilities development work:

- Building
- Renovation
- Land acquisition
- Planning and Pre-development grants

For other start-up and facility related needs:

- Equipment
- Seed Money (for start-ups)
- Emergency funding

Before contacting a funder, it is critical to research the compatibility of your project with their priorities and guidelines. The funder's website often includes helpful information. Here are a few suggestions on what to look for:

- Grant guidelines
- Eligibility requirements
- Frequently Asked Questions (FAQs)
- Annual Reports with listings of previously funded projects

Grants are listed in this publication by the type of funder. These include:

- Government
- Private Family Foundations (National/State/Community focused)
- Corporate Foundations
- Community Foundations
- Nonprofit Community Development Financial Institutions (planning grants)

Government Grant Programs

Funder	Geographic Focus	Contact Information
<p>California Children and Families Commission (First 5 California)</p>	<p>Statewide - some counties provide limited grant funding to assist with facilities development projects, but funding priorities vary from county to county.</p>	<p>Contact your local California Children and Families Commission (also referred to as the First 5 Commission)</p> <p>To access local commission contact information you can call P: (916) 263-1050 info@ccfc.ca.gov www.ccfc.ca.gov</p>
<p>U.S. Department of Agriculture Rural Development Division Community Facilities Program</p>	<p>Statewide - available to public bodies, nonprofit corporations, and Indian tribes developing essential community facilities for public use in rural areas and towns with a population of 20,000 or less</p>	<p>USDA Rural Development California State Office 430 G Street, #4169 Davis, CA 95616-4169 P: (530) 792-5800 F: (530) 792-5837 Website: www.rurdev.usda.gov/ca/</p> <p><i>California Contact:</i> Anita Lopez P: (530) 792-5822</p>
<p>U.S. Department of Health and Human Services Child Care Bureau</p>	<p>Grants available to federally recognized Tribal Governments for child care programs through the Child Care and Development Block Grant (Child Care and Development Fund (CCDF))</p>	<p>330 C Street, SW Washington, DC 20447 P: (202) 690-6782 F: (202) 690-5600 Website: www.acf.dhhs.gov/programs/ccb</p>
<p>U.S. Department of Housing and Urban Development Community Development Block Grant (CDBG) Program</p>	<p>Community Development Block Grant Entitlement Program - Grants are made to urban cities and counties State Community Development Block Grant Program through the California Department of Housing and Community Development - Grants are made to non-urban cities and counties</p>	<p>Contact Community Connections at (800) 998-9999 for information about the available grants in your area. http://www.hud.gov/offices/cpd/communitydevelopment/programs/stateadmin/index.cfm</p>

Community and Private Philanthropy

Foundation	Geographic Focus	Contact Information
<i>Ayrshire Foundation</i>	<p>Statewide- preference given to communities where one or more trustees maintains a residence or to an organization where a trustee has or has had close involvement.</p> <p>Supports organizations seeking funding for childcare and childcare facilities</p>	<p>301 E. Colorado Blvd., No 802 Pasadena, CA 91101 P: (626) 795-7583 Contact: Fran Sherwood Website: www.ayrshirefoundation.org</p>
<i>Crail-Johnson Foundation</i>	<p>Primarily in Los Angeles County</p> <p>Supports organizations seeking funding for childcare and childcare facilities</p>	<p>222 W. 6th St., Suite 1010 San Pedro, CA 90731 P: (310) 519-7413 Contact: Pat Christopher, Program Officer F: (310) 519-7221 Website: www.crail-johnson.org</p>
<i>Carrie Estelle Doheny Foundation</i>	<p>Primarily in Los Angeles Area</p> <p>Accepts applications seeking funding for childcare and childcare facilities. Contact foundation directly for details.</p>	<p>707 Wilshire Blvd., Suite 4960 Los Angeles, CA 90017 P: (213) 488-1122 Contact: Nina Shepard, C.A.O F: (213) 488-1544 Email: shirley@dohenyfoundation.org Or peggy@dohenyfoundation.org Website: www.dohenyfoundation.org</p>
<i>Lisa and Douglas Goldman Fund</i>	<p>Primarily in San Francisco Bay Area</p> <p>Accepts applications seeking funding for childcare and childcare facilities. Contact foundation directly for details.</p>	<p>One Daniel Burnham Ct., Suite 330C San Francisco, CA 94109 P: (415) 771-1717 Contact: Nancy Kami, Executive Director F: (415) 771-1797 Website: www.foundationcenter.org/grantmaker/goldman</p>

Foundation	Geographic Focus	Contact Information
<i>Miriam and Peter Haas Fund</i>	<p>Primarily in San Francisco</p> <p>Major focus on childcare, childcare facilities and early childhood education</p>	<p>201 Filbert St., 5th Floor San Francisco, CA 94133 P: (415) 296-9249 Contact: David Thesell, Grants Manager F: (415) 296-8842 Email: dthesell@mphf.org</p>
<i>George Hoag Family Foundation</i>	<p>Statewide with emphasis on Orange County</p> <p>Limited funding available for childcare and childcare facilities. Contact foundation for details</p>	<p>2665 Main St. Suite 220 Santa Monica, CA 90405 P: (310) 664-1358 F: (310) 664-1368 Contact: Charles W. Smith</p>
<i>Hutton Foundation</i>	<p>Santa Barbara County</p> <p>Funds Child Care and Child Care Facilities projects that meets grant guidelines see website for more information</p>	<p>26 W. Anapamu St., 4th Floor Santa Barbara, CA 93101 P: (805) 957-4740 Contact: Pamela J. Hamlin, Executive Director F: (805) 957-4743 Email: pjh@huttonfoundation.org Website: www.huttonfoundation.org</p>
<i>W.M. Keck Foundation</i>	<p>Los Angeles County</p> <p>Supports organizations seeking funding for childcare and childcare facilities</p>	<p>550 South Hope, Suite 2500 Los Angeles, CA 90071 P: (213) 612-2080 F: (213) 612-2010 Contact: Dr. Dorothy Fleisher, Program Director Website: www.wmkeck.org</p>
<i>Dean & Margaret Lesher Foundation</i>	<p>Contra Costa County</p> <p>Limited funding available for childcare and childcare facilities. Contact foundation for details</p>	<p>1333 N. California Blvd., Suite 510 Walnut Creek, CA 94596 Contact: Kathleen Odne, Executive Director P: (925) 935-9988 F: (925) 935-745 www.lesherfoundation.org</p>

Foundation	Geographic Focus	Contact Information
<i>Kenneth T. & Eileen L. Norris Foundation</i>	501(c)(3) organizations in Southern California Supports organizations seeking funding for childcare and childcare facilities	11 Golden Shore, Suite 450 Long Beach, CA 90802 Contact: Walter J. Zanino P: (562) 435-8444 F: (562) 436-0548 Email: grants@ktn.org Website: www.norrisfoundation.org
<i>Ralph M. Parsons Foundation</i>	Los Angeles County Supports organizations seeking funding for childcare and childcare facilities	1055 Wilshire Blvd., Suite 1701 Los Angeles, CA 90017 P: (213) 482-3185 Contact: Wendy Hoppe, Executive Director F: (213) 482-8878 Website: www.rmpf.org
<i>Sketch Foundation</i>	Primarily in Los Angeles County Supports organizations seeking funding for childcare and childcare facilities	1800 Century Park E., Suite 600 Los Angeles, CA 90067 P: (310) 407-5155 Contact: Kelly KcCann F: (310) 407-5156 Website: www.sketchfoundation.org
<i>Morris Stulsaft Foundation</i>	San Francisco, Alameda, Contra Costa, Marin, Santa Clara, and San Mateo Counties Supports organizations providing services for low-income families, and staff development for child care/preschool providers	100 Bush St., Suite 825 San Francisco, CA 94104 P: (415) 986-7117 Contact: Joseph Valentine, Executive Director F: (415) 986-2521 Email: stulsaft@aol.com Website: www.stulsaft.org
<i>S. Mark Taper Foundation</i>	Los Angeles County Supports organizations seeking funding for childcare and childcare facilities (Not accepting applications until 2009)	12011 San Vicente Blvd., Suite 400 Los Angeles, CA 90049 P: (310) 476-5413 Contact: Raymond F. Reisler, Executive Director F: (310) 471-4993 Email: rreisler@smtfoundation.org Website: www.smtfoundation.org

Foundation	Geographic Focus	Contact Information
Union Bank of California Foundation	Statewide, with emphasis on areas of company operations	<p>Application address: San Diego/Imperial/Riverside and San Bernardino Counties Katherine Patoff, Vice President Union Bank of California 530 B Street (Mail Code S-650) San Diego, CA 92101</p> <p>Los Angeles/Orange/Ventura Counties Gabriela Martinez, Foundation Officer Union Bank of California 445 S. Figueroa Street (Mail Code G10-039) Los Angeles, CA 90071</p> <p>Northern California/Central California/ Pacific Northwest Karen Murakami, Foundation Officer Union Bank of California 400 California Street, 8th Floor (Mail Code 1-001-08) San Francisco, CA 94101</p>
Weingart Foundation	<p>Los Angeles, Kern, Orange, Santa Barbara, Riverside, San Bernardino, and Ventura Counties</p> <p>Supports organizations seeking funding for childcare and childcare facilities</p>	<p>1055 W. 7th St., Suite 3050 Los Angeles, CA 90017 P: (213) 688-7799 Contact: Belen Vargas, Program Officer Rosa Castillo, Program Officer F: (213) 688-1515 Email: info@weingartfund.org Website: www.weingartfnd.org</p>

Foundation	Geographic Focus	Contact Information
<i>Ernest L. and Ruth W. Finley Foundation</i>	Sonoma County Accepts applications seeking funding for childcare and childcare facilities. Contact foundation directly for details.	1400 No. Dutton Avenue, Suite 12 Santa Rosa, CA 95401 P: (707) 545-3136 F: (707) 575-5778
<i>Humboldt Area Foundation</i>	Humboldt, Del Norte and Trinity Counties Accepts applications seeking funding for childcare and childcare facilities. Contact foundation directly for details.	373 Indianola Road Bayside, California 95524 P: (707) 442-2993 F: (707) 442-3811 Website: www.hafoundation.org
<i>Community Foundation for Monterey County</i>	Monterey County Supports organizations seeking funding for childcare and childcare facilities	99 Pacific Street, Suite 155A Monterey, CA 93940 P: (831) 375-9712 F: (831) 375-4731 Contact: Judy Sulsona VP & Director of Grants Distribution Website: www.cfmco.org
<i>Pasadena Community Foundation</i>	Pasadena, Altadena, Sierra Madre Supports organizations seeking funding for childcare and childcare facilities	260 S. LosRobles Ave. Suite 119 Pasadena, CA 91101 P: (626) 796-2097 F: (626) 583-4738 Contact: Jennifer Fleming DeVoll, Executive Director.

Foundation	Geographic Focus	Contact Information
Community Foundation Serving Riverside and San Bernardino Counties	Riverside and San Bernardino Counties Supports organizations seeking funding for childcare and childcare facilities	3880 Lemon Street, Suite 300 Riverside, CA 92501 P: (951) 684-4194 F: (951) 684-1911 Contact: Jim Erickson Website: www.thecommunityfoundation.net
San Diego Foundation	San Diego County Supports organizations seeking funding for childcare and childcare facilities	2508 Historic Decatur Rd., Suite 200 San Diego, CA 92106 P: (619) 235-2300 F: (619) 239-1710 Website: www.sdfoundation.org
Santa Barbara Foundation	Santa Barbara County Supports organizations seeking funding for childcare and childcare facilities	15 East Carrillo Street Santa Barbara, CA 93101 P: (805) 963-1873 F: (805) 966-2345 Website: www.sbfoundation.org
Sonora Area Foundation	Tuolumne County Supports organizations seeking funding for childcare and childcare facilities	P.O. Box 577 Sonora, CA 95370 P: (209) 533-2596 F: (209) 533-2412 Website: www.sonora-area.org
Low Income Investment Fund (LIIF) Affordable Buildings for Children's Development (ABCD) Fund	Statewide: Childcare Facilities Planning Grant Funding uses include, but not limited to: business plan development, market studies, appraisals, financial and development consultants, architectural and engineering services and other typical project planning needs	100 Pine St. Suite 1800 San Francisco, CA 94111 P: (415) 772-9094 Contact: In Home: Susana Cheng; Facility's: Erin Coppin Website: www.liifund.org

Foundation	Geographic focus	Contact Information
Irwin Charitable Foundation	Statewide Primary support given for the purchase of childcare capital (Facilities Development)	35 Montgomery St., Ste. 711 San Francisco, CA 94104-2996 P: (415) 362-6954
The David and Lucile Packard Foundation	Statewide Supports Pre-school for California's Children, Children's Health Insurance, After-School Programs for Children and Youth	300 2nd St., Ste. 200 Los Altos, CA 94022-3632 P: (650) 948-7658 Contact: Prog. Off. of area of interest E-mail: inquiries@packard.org Website: www.packard.org
Helen K. and James S. Copley Foundation (formerly James S. Copley Foundation)	San Diego California. 501(c)(3) Only. Supports organizations seeking funding for childcare and childcare facilities	7776 Ivanhoe Ave. P.O. Box 1530 La Jolla, CA 92038-1530 P: (858) 454-0411
The Sharon D. Lund Foundation (formerly The Lund Foundation)	Statewide Supports organizations seeking funding for childcare and childcare facilities (Not accepting applications until 2009)	535 N. Brand Blvd., Ste. 504 Glendale, CA 91203-3303 P: (818) 291-4000
The Kathrynne Beynon Foundation	Pasadena, California. Supports organizations seeking funding for childcare and childcare facilities	1111 S. Arroyo Pkwy., Ste. 202 Pasadena, CA 91105-3239 P: (626) 584-8800 Contact: Robert D. Bannon, Tr.
Crescent Porter Hale Foundation	Alameda, Contra Costa, Marin, San Francisco and San Mateo, California. Supports organizations seeking funding for childcare and childcare facilities	655 Redwood Hwy., Ste. 301 Mill Valley, CA 94941-3028 P: (415) 388-2333 Contact: Ulla Davis, Exec. Dir. F: (415) 381-4799 Website: www.crescentporterhale.org

Foundation	Geographic Focus	Contact Information
Harden Foundation	<p>Monterey County, California. 501(c)(3) Only</p> <p>Supports organizations seeking funding for childcare and childcare facilities</p>	<p>P.O. Box 779 Salinas, CA 93902-0779 P: (831) 442-3005 Contact: Joseph C. Grainger, Exec. Dir. F: (831) 443-1429 E-mail: maria@hardenfoundation.org Website: www.hardenfoundation.org</p>
The Parker Foundation	<p>San Diego County, California. Social, Arts and Community Organizations</p> <p>Accepts applications seeking funding for childcare and childcare facilities. Contact foundation directly for details. Program Based Only</p>	<p>4365 Executive Dr., Ste. 1100 San Diego, CA 92121-2133 P: (858) 677-1431 Contact: Robbin C. Powell, Asst. Secy. F: (858) 677-1401 Website: www.TheParkerFoundation.org</p>
The Southwest Gas Corporation Foundation	<p>Southern California: Big Bear, Victor Ville and Barsto. 501(c)(3) Only.</p> <p>Accepts applications seeking funding for childcare and childcare facilities. Contact foundation directly for details.</p>	<p>P.O. Box 98510 Las Vegas, NV 89193-8510 P: (760)-9514021 Contact: Nancy Keller</p>
The Stocker Foundation	<p>Alameda and San Francisco County, California.</p> <p>Supports organizations seeking funding for childcare and childcare facilities</p>	<p>401 Broadway Ave., Ste. C Lorain, OH 44052-1749 P: (440) 246-5719 Contact: Patricia O'Brien, Exec. Dir. F: (440) 246-5720 E-mail: contact@stockerfoundation.org Website: www.stockerfoundation.org</p>

Foundation	Geographic Focus	Contact Information
Warren Family Foundation	San Diego, California. 501(c)(3) Only Supports organizations seeking funding for childcare and childcare facilities	P.O. Box 915 Rancho Santa Fe, CA 92067-0915 P: (858) 756-3711 Contact: Tracy W. St. Amour, Dir.

Tips on Applying for child care facilities grant funding¹

1. **Identify a proposal preparation team.** Decide who needs to be involved in researching, writing, and submitting the proposal, and clearly decide who has what responsibilities before beginning the process.
2. **Do your research.** Review foundations' annual reports and any information they have about recent grants they made in order to get a sense of which foundation's mission, interests, and regional focus correlate best with your program.
3. **Identify the appropriate contact person.** Find out who is responsible for projects handled in the region and subject area covered by your program. If a friend, colleague, family member, or other acquaintance refers you to a specific individual within the foundation reach out to that person first.
4. **Identify opportunities.** If early care and education is a particularly hot topic in your community take advantage of the opportunity to approach a funder who may be more receptive to your proposal now than they would be, or will be, at other times.
5. **Stay current.** Always be aware of developments in the child care field, especially those that affect your local area, and incorporate these issues into both your proposal and any meetings with the potential funder.
6. **Think about your audience.** Make sure to write the proposal with the reader in mind. Be careful not to use too many acronyms or jargon that he/she might have a hard time following. Also, describe your program's objectives in terms that the funder can relate to by providing specific information about the impact of your program for local families, the community, economic development, etc.
7. **Be concise.** You should be able to describe your program concept, goals, and funding needs in a short but detailed one-page summary as part of the proposal. If you cannot do this you are not ready to submit a grant proposal.
8. **Prepare thoroughly.** Always plan ahead for meetings and phone calls with funders. Create a checklist of materials to bring to a meeting and be prepared to provide specific details about the activities and outcomes of your program, long-term sustainability plans, and information both about the positive impact your program will have on the community and about the negative consequences that the community will face if the program is not supported.
9. **Be honest.** Always provide truthful figures and information when presenting your needs, especially your projected budgetary needs – funders can tell when the numbers don't make sense.

¹ To compile this list we incorporated advice from *The Grantsmanship Center Magazine* and *Foundation News and Commentary*.

10. Follow the funder's guidelines. Adhere to the designated format, answer all the questions asked on the proposal form, use a normal sized font, and return the form by the deadline, and in the manner specified by the funder.

11. Pay attention to detail. Ask several different people to proofread the proposal to identify any spelling or grammar mistakes before submitting it, including any errors in the spelling of the funder's name!

12. Maintain communication. This is especially important if a funder does give you a grant. Check in with them periodically by phone, and send personal letters and notes with new publications, annual reports, and newspaper or magazine clippings that relate to your program. Also, keep a list of current, past and potential funders in order to maintain and establish new contact with all prospective funding sources.

13. Try again. If you aren't funded by the first source you apply to, don't be discouraged from applying for funding elsewhere. When grant applications are denied, however, it is important to find out as much information as possible about what you can do to improve your proposal for future applications so that your application is stronger each time.